

Know Before You Go



Our Voice
Our Community
Your Success





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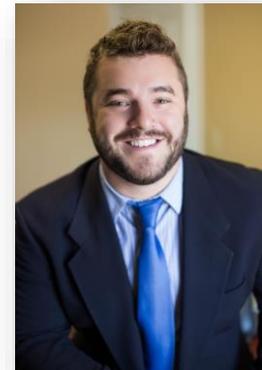
GET TO KNOW SCRS



Christine Pierre
President



Allyson Small
Vice President, Operations



Jimmy Bechtel
Sr. Project Manager



Dan Milam
Vice President, Global Engagement



Russell Kemmerle
Vice President, General Counsel



Michael Jay
Sr. Project Manager

MAKE THE MOST OF YOUR SUMMIT!

Open, Honest, Unfiltered, Respectful, Solution Focused



WHAT DOES/DOES NOT COME WITH YOUR BOOTH?



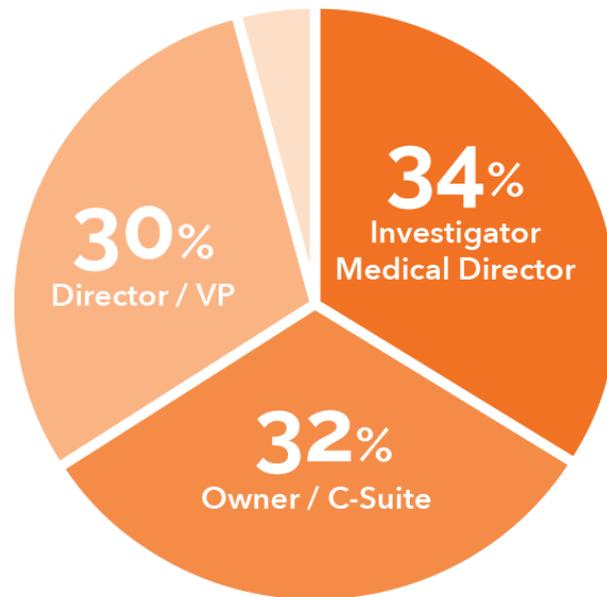
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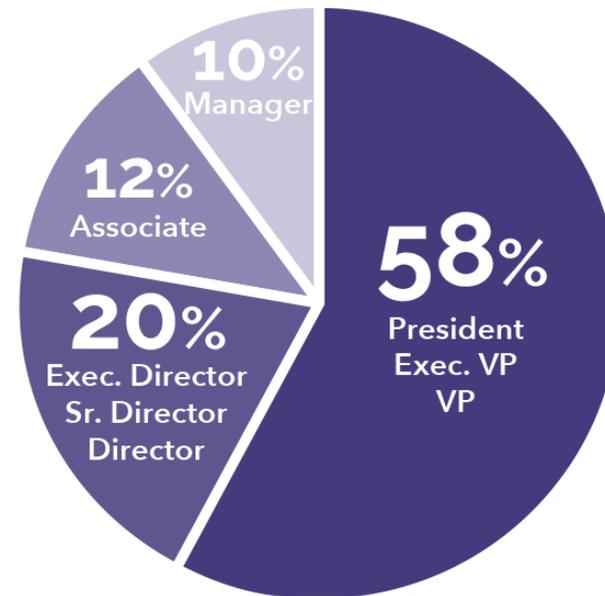
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WHO'S ATTENDING?

SITES



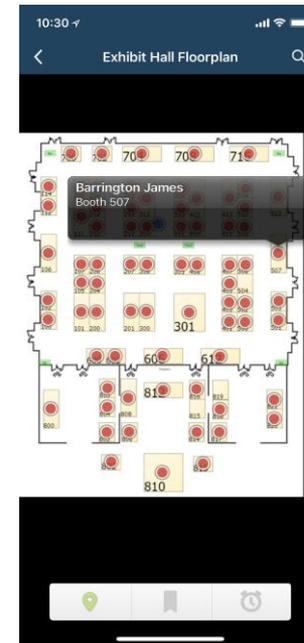
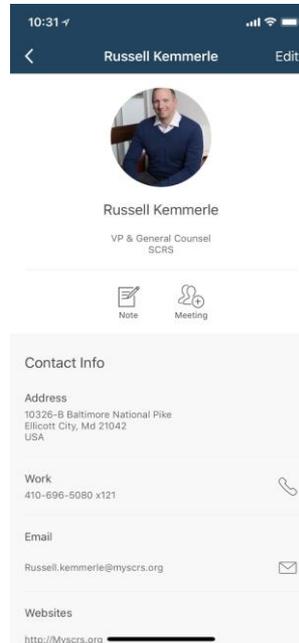
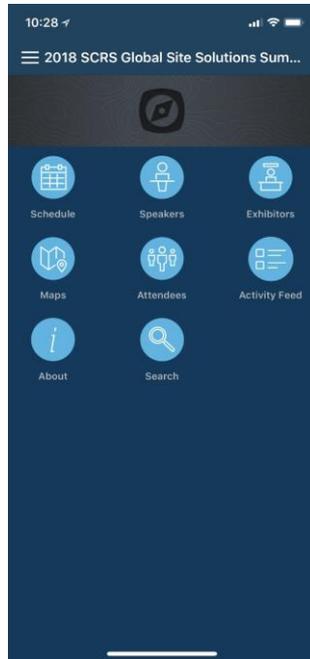
SPONSORS & CROs



Nearly 1,000 attendees expected



SUMMIT MOBILE APP



AVAILABLE FOR DOWNLOAD ON OR BEFORE 10/1

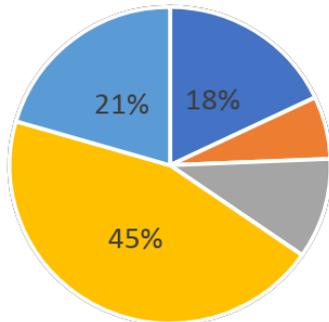
SPONSORED BY:



Cognizant

WHO'S EXHIBITING IN 2018?

2018 Exhibitor Profile



- Site/Site Network
- Sponsors
- CROs
- Technology
- Services

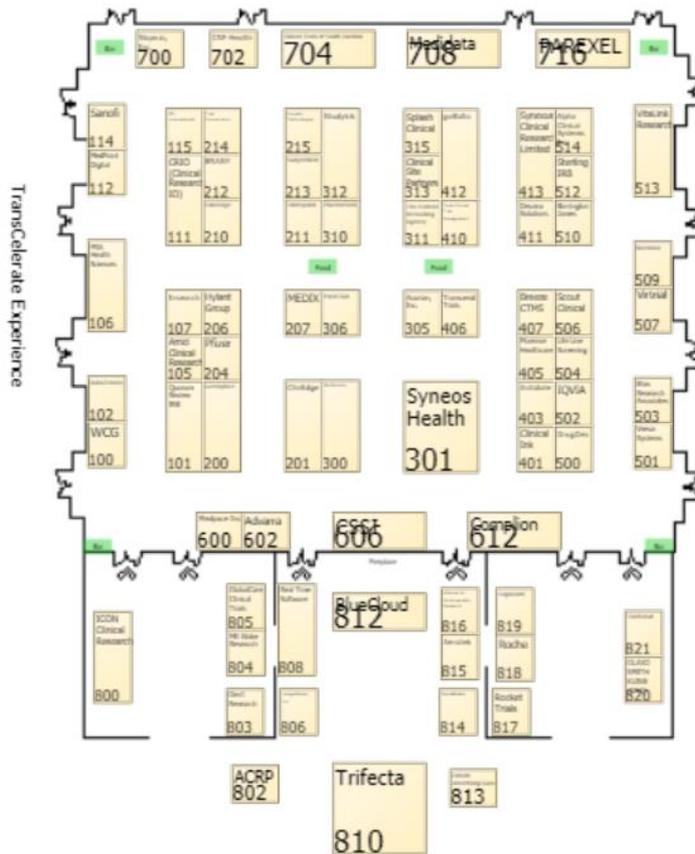
Which type of attendees would be ideal customers for your organization (who do you sell to)?

Type of Attendee	% total respondents
Sites	78%
Sponsors	76%
CROs	71%
Other Exhibitors	17%

What SCRS programs is your organization interested in participating in for 2019?

Program	% total respondents
Global Site Solutions Summit, Oct 11-13, Hollywood, FL	88%
Oncology Summit, Feb 2-3, Austin, TX	33%
European Summit, March 18-19, London, England	19%
Resource Guide	26%
Global Impact Partnership Program	24%

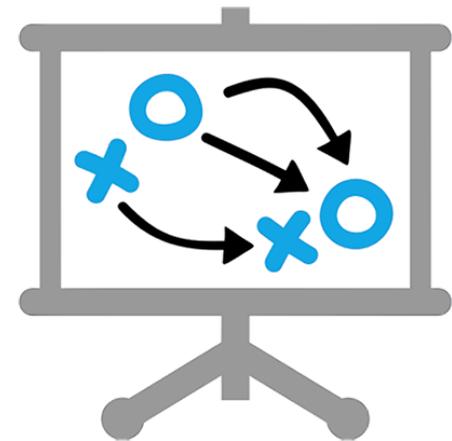
FLOORPLAN



- SEARCH BY NAME OR CATEGORY
- KNOW YOUR BOOTH NUMBER
- HOMEWORK:
GET TO KNOW YOUR NEIGHBORS

PRE-MEETING

- **STAFF “NEED TO KNOWS”**
- **BADGE REG**
- **PRE-PLAN, DURING, POST**
- **MEET EACH DAY**



GET SOCIAL!

#SCRS18



Jessica Knott,
Communications
Manager

WHAT ARE YOU EXCITED ABOUT?

Hope to see you at the



Global Site Solutions Summit

October 12-14, 2018
Waldorf Astoria • Boca Raton, FL
SiteSolutionsSummit.com

We are exhibiting at the



Global Site Solutions Summit

October 12-14, 2018
Waldorf Astoria • Boca Raton, FL
SiteSolutionsSummit.com

See you at the



Global Site Solutions Summit

October 12-14, 2018
Waldorf Astoria • Boca Raton, FL
SiteSolutionsSummit.com

My team is going to the



Global Site Solutions Summit

October 12-14, 2018
Waldorf Astoria • Boca Raton, FL
SiteSolutionsSummit.com

WHAT TO EXPECT ON-SITE

- **SETUP TIME**

FRIDAY OCTOBER 12
8am-4pm

- **ONSITE LOGISTICS**



Friday, October 12, 2018

8am-4pm | Set-up

4-5:30pm | Opening General Sessions

5:30-6:15pm | Plenary Session

6:30-8pm | Opening Reception in Expo Hall*

Saturday, October 13, 2018

7:30-8:30am | Premier Sponsor Breakfast

8:30-9am | Networking Break in Expo Hall*

9-10:35am | General Sessions

10:35-11:05am | Networking Break in Expo Hall*

11:05-11:45am | Plenary Session

11:45am-12:30pm | Site Patient Recruitment Innovation Award (SPRIA)

12:30-1:30pm | Clinical Connections Lunch

1:30-2:30pm | Breakout Session 1

2:30-3:00pm | Networking Break in Expo Hall*

3:00-4:00pm | Breakout Session 2

4:00-4:30pm | Networking Break in Expo Hall*

4:30-5:30pm | Breakout Session 3

5:30-6:30pm | Reception in Expo Hall*

7:15-8:45pm | SCRS Eagle Awards Gala and Dinner

8:45-10:15pm | SCRS Site Appreciation Reception

EXHIBITOR SCHEDULE

Sunday, October 14, 2018

8-9am | Breakfast Meet-Up in Expo Hall*

9am-12:00pm | Exhibitor Tear-Down

9:45-10:45am | Site Tank Presentation

10:45-11am | SPRIA Winner Announced



TYPES OF SESSIONS

•Plenary Presentations

Expert presenters will provide a provocative and lively discussion of the challenges facing our industry in the grand ballroom.

•Learning Lab

Expert presenters will provide an in-depth review of challenging topics facing the clinical research industry in designated rooms.

•Site Matters

A cross-section of expert panelists will provide unique perspectives on industry and site pain points and engage the audience in identifying solutions.

•Site Solving

Come prepared to discuss relevant issues and learn new best practices. These sessions will be moderated by an industry expert who will provide a backdrop for the topic. Small groups will be formed to further discuss and identify solutions. Each group will share its findings with this session's attendees.

EXPERIENCE SPONSORS

Eagle Award Gala
SCRS Studio



Summit Registration



Opening Reception
Table Talk



Opening & Welcome Session



Talent Development Sponsor



President's Reception



First-time Attendee Reception



Master Workshops



Attendee Bag



Summit Portfolio



Premier Networking Breakfast



Exclusive Networking Breaks



Saturday Lunch



International Reception



SPRIA



Attendee Badge Holders



Saturday Reception Sponsor



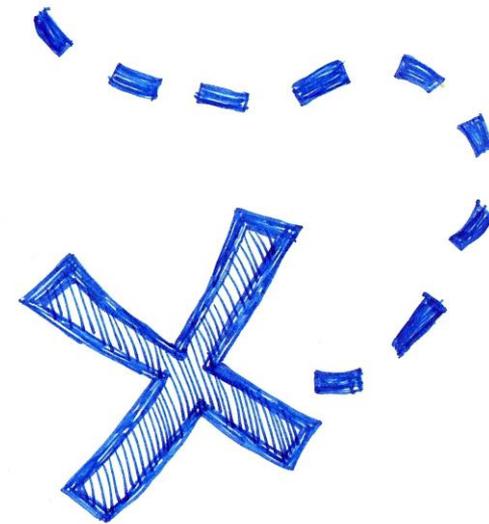
EAGLE AWARDS & GALA



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POST-SHOW GAMEPLAN

- **SHARE WHAT YOU LEARNED WITH COMPANY STAKEHOLDERS AND CLIENTS**
- **AGREE TO FOLLOW-UP AGENDA AND CLIENT OUTREACH**
- **SHOWCASE CONSISTENCY: IF YOU ARE EXHIBITING WITH SCRS IN 2019, LET PEOPLE KNOW!**



2019 GLOBAL SITE SOLUTIONS SUMMIT



The Diplomat Beach Resort | Hollywood, Florida

October 11-14, 2019



Global Oncology Site Solutions Summit

PARTNERING FOR SUCCESS

**FEBRUARY 2-3, 2019
AUSTIN, TEXAS**



**MARCH 18-19, 2019
LONDON, ENGLAND**

SEE YOU IN BOCA!

