



Beyond the Letters: Optimize your  
Diversity, Equity, and Inclusion Potential

# Beyond the Letters: Optimize Your DEI Potential



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OpenSesame

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  @LizaWisner

## Today's Agenda

- Introduction
- Laying The Foundation
- Optimize Your DEI Potential
- Takeaways and Q&A



# Beyond the Letters: Optimize Your DEI Potential



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Liza is....

- Inclusive Talent Development Expert
- Computer Science Bachelor's Degree
- Educational Technology Master's Degree
- Social Entrepreneur, #PowerUp.org
- Golfer + Spartan + #BuJoist + Optimist + ...
- Wife + Mom of Boys + Fur Baby





# Developing the world's most productive and admired workforces



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## Business Skills

- Leadership / Management
- Accounting
- Telephone Skills
- Time Management
- Sales
- Communication



## Technology

- Microsoft Office
- Desktop
- Social Media
- IT
- Cisco
- Web Development



## Safety

- Workplace Safety
- OSHA
- Fire Safety
- Forklift Safety
- Defensive Driving



## Certifications

- Microsoft Certification
- Project Management (PMI / PMBOK)
- Human Resources
- CompTIA



## Compliance

- Ethics
- GDPR
- Privacy
- Cybersecurity
- Code of Conduct
- Bribery & Corruption
- Harassment Prevention



## Industry Specific

- Finance
- Healthcare
- Hospitality
- Banking
- Manufacturing
- Oil & Gas
- Foreign Languages



## Diversity, Equity & Inclusion

- Unconscious Bias
- Inclusive Leadership
- Mental Health Awareness
- Building Diverse Teams
- Generational Diversity
- Intercultural Competence



## Wellness

- Corporate Wellness
- Stress Management
- Mindfulness and Meditation
- Exercise and Fitness
- Resilience
- Work/Life Management

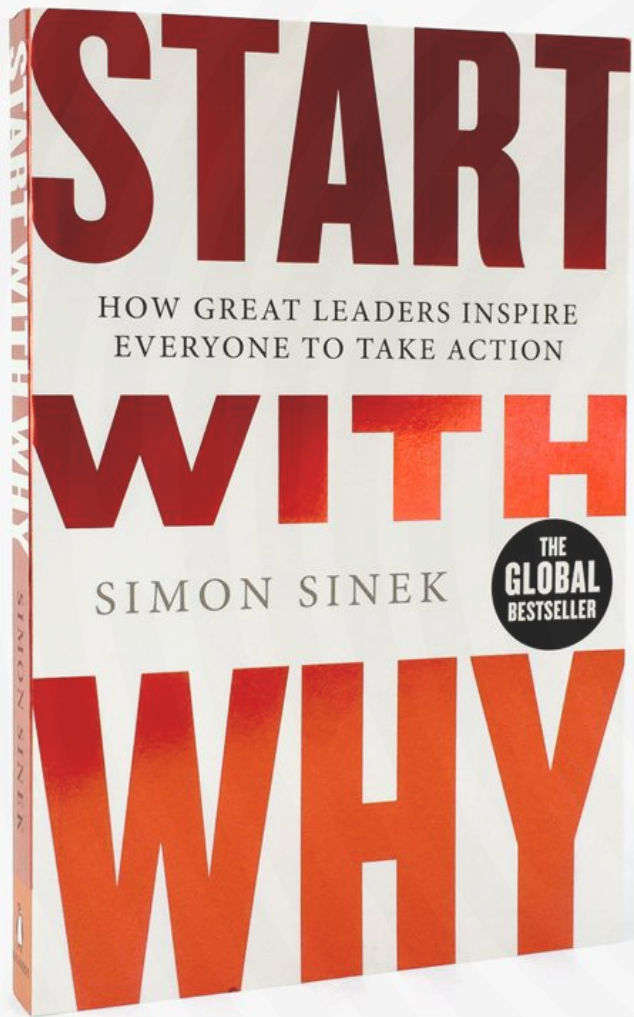


# POLL: Why are you here?

Use The

Chat





# Simon Sinek's Golden Circle

Business Skills > Leadership

How great leaders inspire action | Simon Sinek

From TED



★★★★★ (11)



## Description

Simon Sinek has a simple but powerful model for inspirational leadership -- starting with a golden circle and the question: "Why?" His examples include Apple, Martin Luther King Jr. and the Wright brothers.

## Details

🕒 Seat Time

19 minutes

🌐 Language

American English

🗨️ Subtitles

Greek, Esperanto, Vietnamese, Catalan, Italian, Arabic, ...  
41 more

**TED**

Ideas worth spreading

[View All Courses](#)

## TED

What is TED? A nonprofit organization and popular global media platform devoted to spreading ideas. TED Talks challenge conventions, share solutions, and offer new perspectives. TED's signature blend of innovation, insight and storytelling enhance learning and development programs by sparking new ideas and [More](#)

**Core Competencies:** Leadership, Emotional Intelligence, Innovation



# A Business Case: The importance of Diversity, Equity, and Inclusion

## Deloitte.

Inclusive leadership improves team performance by 17%, decision making quality by 20%, and team collaboration by 29%

## McKinsey&Company

Companies in the top quartile for racial and ethnic diversity are 35% more likely to have financial returns above their respective national industry medians



The relationship between Diversity and Innovation is positive and statistically significant

# Our Future of Work is Intersectional

The workforce is increasingly more diverse.

- **more women**
- **more people of color**
- **more than 2x the people in Gen Z identify as LGBTQ+ than in Gen X**



# Google's Project Aristotle



What makes a perfect team?

Google  
Project Aristotle

2 years  
180 teams  
37,000 employees

The answer?  
**psychological safety**

1

## Psychological Safety

Team members feel safe to take risks and be vulnerable in front of each other.

2

## Dependability

Team members get things done on time and meet Google's high bar for excellence.

3

## Structure & Clarity

Team members have clear roles, plans, and goals.

4

## Meaning

Work is personally important to team members.

5

## Impact

Team members think their work matters and creates change.

Why I am here.

Google



# Diversity is...

## Demographic diversity

- Gender
- Age
- Race
- Ethnicity
- Sexual Orientation
- Etc.

## Experiential diversity

- Skills
- Expertise
- Education
- Affinities
- Hobbies
- Abilities

## Cognitive diversity

- Approach to thinking about and solving problems

# Equity is...

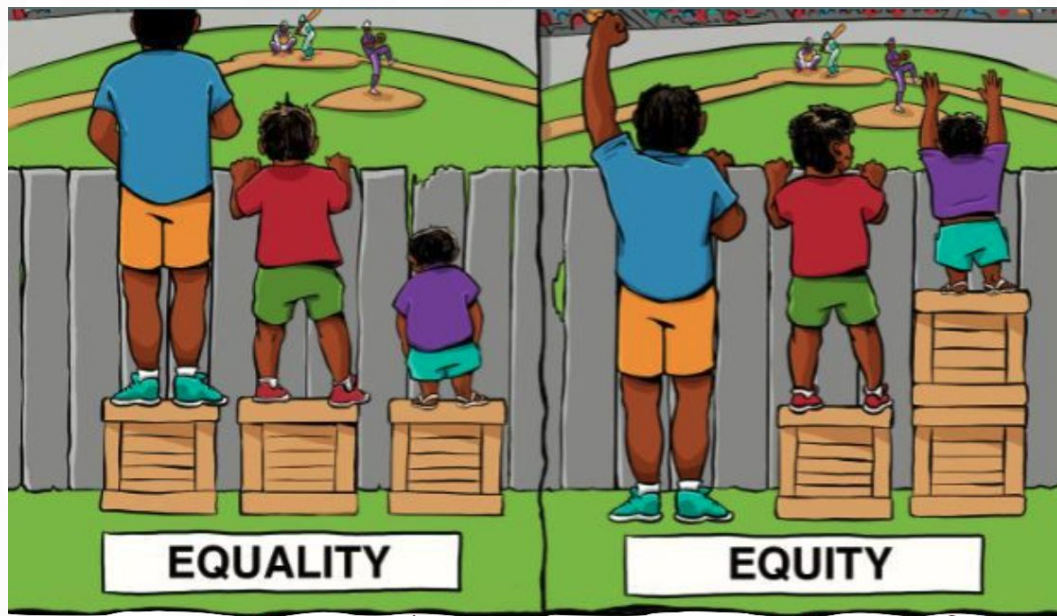


# Equity is...



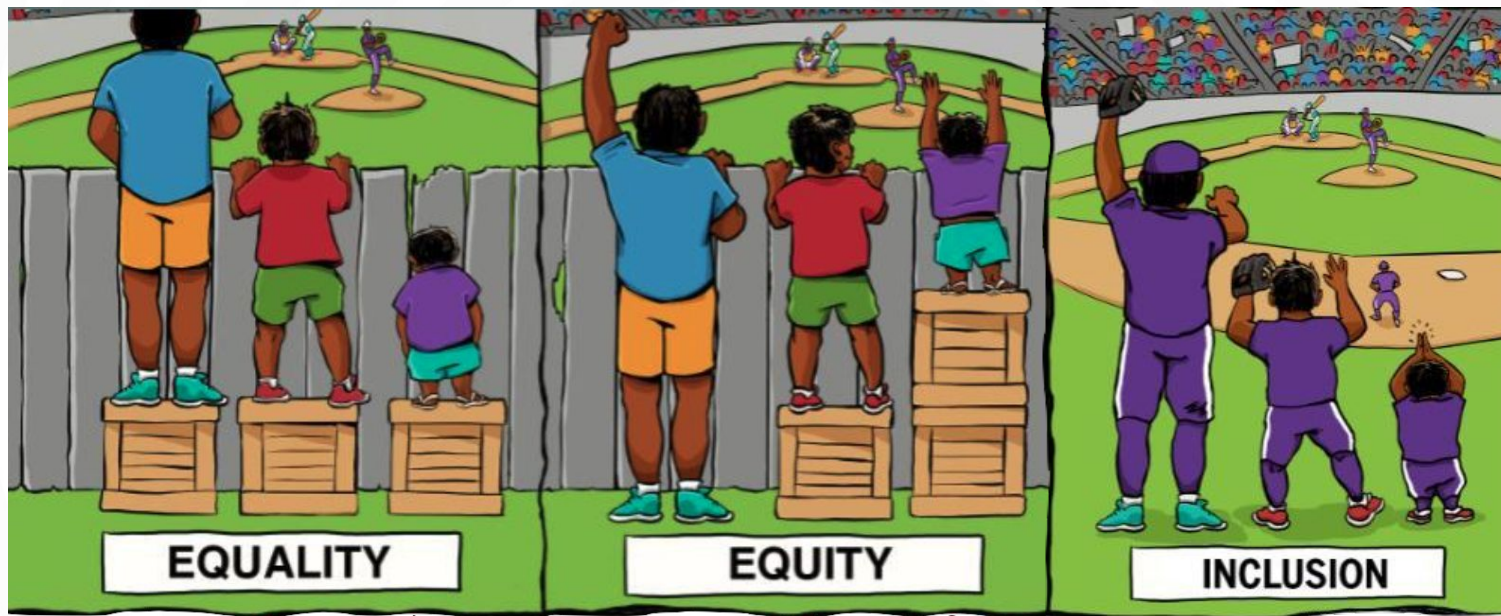
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# Inclusion is...





# Inclusion is...



# Diversity, Equity, and Inclusion (DEI) at Work Explained

## DIVERSITY

The representation of various identities and differences



### DIVERSITY ASKS

Who is in the room?  
~REPRESENTATION~

## EQUITY

Ensuring that every individual has an equal opportunity to make the most of their lives and talents.



### EQUITY ASKS

Who is trying to get in the room but can't?  
~WHO IS EMPOWERED~

## INCLUSION

Authentically bringing traditionally excluded individuals and/or groups into processes, activities, and decision/policy making in a way that shares power.



### INCLUSION ASKS

Have everyone's ideas been heard and considered in decision making?  
~ENGAGEMENT~

# Emotion vs. Logic



# Emotion + Logic

## Conscious mind

Willpower, analysis, decisions

IQ 10%

## Subconscious mind

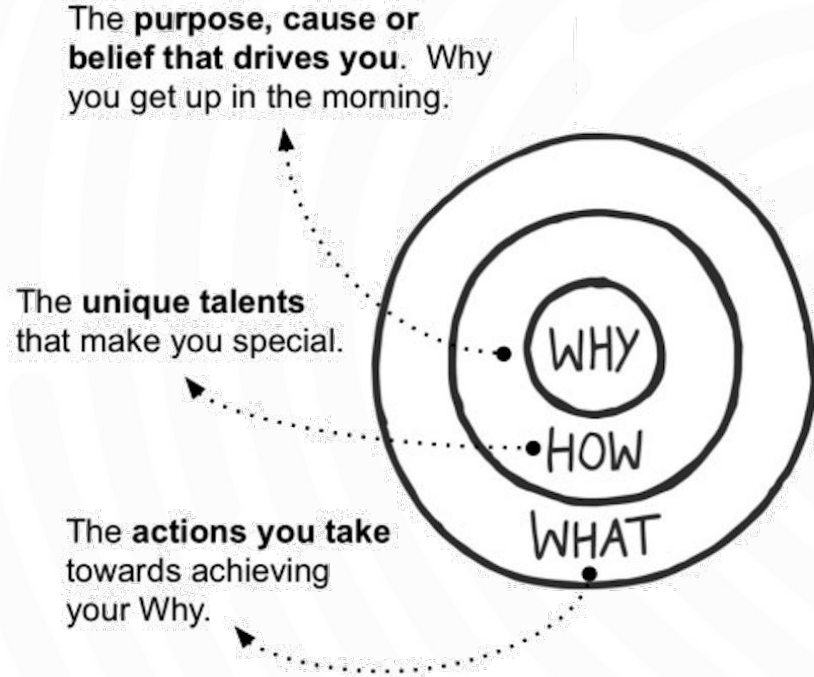
Habits, emotions, beliefs and values,  
imagination, intuition

EQ 90%

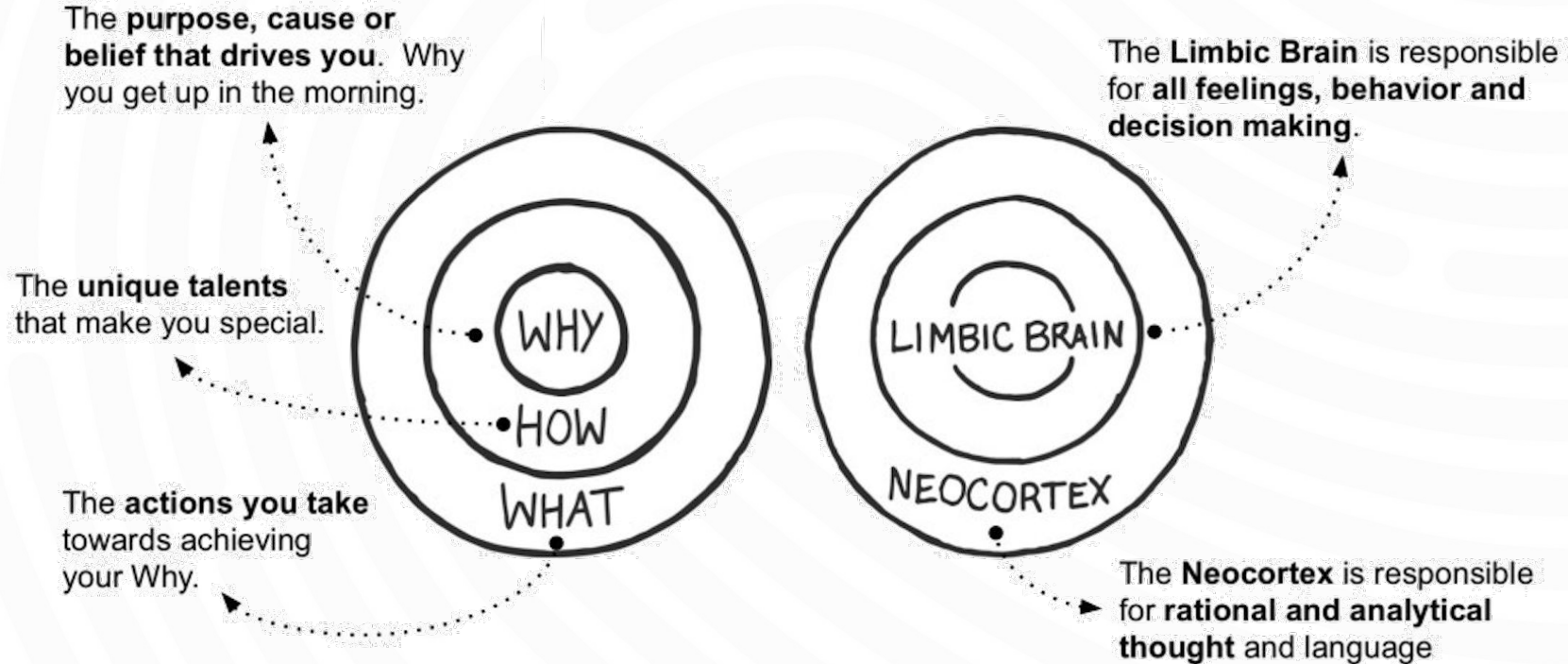
## Unconscious mind

Memories, interests, motivations

# Emotion vs. Logic: Simon Sinek's "Golden Circle" in DEI

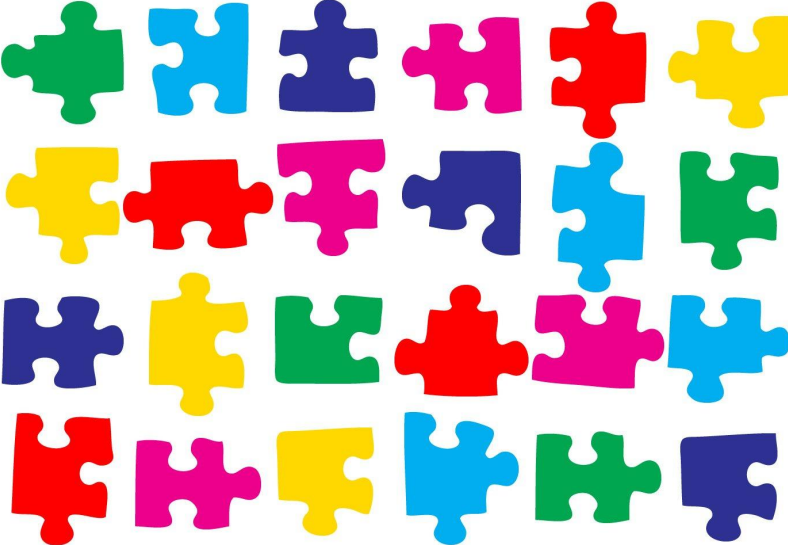


# Emotion + Logic: Simon Sinek's "Golden Circle" in DEI



# Emotion + Logic

## Diversity



## Inclusion



# Emotion + Logic: CLOSE the Gap in Difficult Conversations

**C**

**CHECK**

Your Mindset and  
Possible Bias



**L**

**LISTEN**

Carefully and  
Actively



**O**

**OFFER**

Empathy and  
Compassion



**S**

**SPEND**

Time Reflecting on  
the conversation



**E**

**EMPOWER**

By Offering Input  
or a Solution





**Me**

**You**



# OpenSesame's Diversity, Equity, and Inclusion Progress Index



1

**INACTIVE**



**Unmindful:** No awareness of diversity, equity, and inclusion.

2

**REACTIVE**



**Past Oriented:** Plays defense and reacts with a compliance mindset.

3

**PROACTIVE**



**Predicting the Future:** Plays offense and anticipates areas of improvement.

4

**OPTIMIZING**



**Creating the Future:** Investing in learning, community, respect, and accountability.



# DEI Progress Index Survey

Instant insights into the state of diversity, equity, and inclusion at your organization



# DEI Toolkit Preview



## OpenSesame DEI Toolkit

A hub of resources and ideas to help you develop more diverse, equitable, and inclusive workplaces

Talk to a training expert



### Level 1: Inactive / Unmindful

People think things “are as good as they’re going to get” and are generally averse to change. To overcome this resistance, educate leaders on the value of diversity, equity, and inclusion.



### Level 2: Reactive / Past-Oriented

Your organization plays defense, making changes only when made necessary by outside forces. To move beyond this compliance mindset, demonstrate how your DEI strategy can be a competitive advantage.



### Level 3: Proactive / Predicting the Future

Leadership and employees alike are engaged and seek to take advantage of the change happening around them to make a real impact. To elevate your program, think about systematic strategies you can use to improve DEI.



### Level 4: Optimizing / Creating the Future

Your organization is actively involved in designing a desired future and then investing in strategies to create that future DEI state. You likely already have a comprehensive DEI plan supporting internal and external goals and are committed to continuous improvement.



# Live, authentic, and practical DEI conversations

Join OpenSesame every other Thursday in 2021 for a series of conversations with DEI thought leaders and practitioners for inspiration to help you develop a more welcoming workforce.

Talk to a training expert

## Featured resources



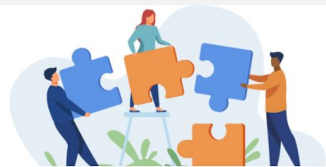
Making the business case for DEI training

[Read the article →](#)



Six months of DEI training for employees

[View training program →](#)



Beyond the letters: The real impact of DEI

[Watch the recording →](#)



Six months of DEI training for leaders

[View training program →](#)



## The diversity and inclusion revolution

Eight powerful truths

By Juliet Bourke and Bernadette Dillon

### Deloitte.

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**THE EIGHT POWERFUL TRUTHS**

1. DIVERSITY OF THINKING IS THE NEW FRONTIER
2. DIVERSITY WITHOUT INCLUSION IS NOT ENOUGH
3. INCLUSIVE LEADERS CAST A LONG SHADOW
4. MIDDLE MANAGERS MATTER
5. REWIRE THE SYSTEM TO REWIRE BEHAVIORS
6. TANGIBLE GOALS MAKE AMBITIONS REAL
7. MATCH THE INSIDE AND THE OUTSIDE
8. PERFORM A CULTURE RESET, NOT A TICK-THE-BOX PROGRAM

### 1. Diversity of thinking is the new frontier

"The most innovative company must also be the most diverse," says Apple Inc.<sup>44</sup> "We take a view of diversity that looks beyond usual metrics. A view that includes the varied perspectives of our employees as well as our suppliers, and anyone who aspires to a future. Because we know new ideas come from many ways of seeing things."<sup>45</sup>

Apple's insight lines up with Joyce's. It's looking beyond demographic parity to the ultimate outcome—diversity of thinking.

This is not to say that demographic characteristics, such as gender and race, are not important areas of focus. Organizations still need to ensure that workplaces are free from discrimination to enable people to reach their full potential.

But there is a horizon beyond this.

Our view is that the goal is to create work that leverage diversity of thinking. Why? Research shows that diversity of thinking is a source of creativity, enhancing innovation by 20 percent. It also enables groups to spend less time reducing their up to 30 percent. And it helps with the implementation of decisions by creating trust (figure 1).<sup>46</sup>

So how can leaders make this insight practical and not neglect demographic diversity?

The answer lies in keeping an eye on the big picture. Deloitte's research reveals that high-performing teams are both cognitively and demographically diverse. By cognitive diversity, we are referring to educational and functional diversity, as well as diversity in the mental frameworks that people use to solve problems. A complex problem typically requires input from six different mental models or "approaches": evidence, options, our people, process, and risk. In reality, no one is good at all six; hence, the need for complex team members.<sup>47</sup> Demographic diversity, on the other hand, helps teams tap into knowledge and experience specific to a particular demographic group. Broadly, it can help elicit cognitive diversity if

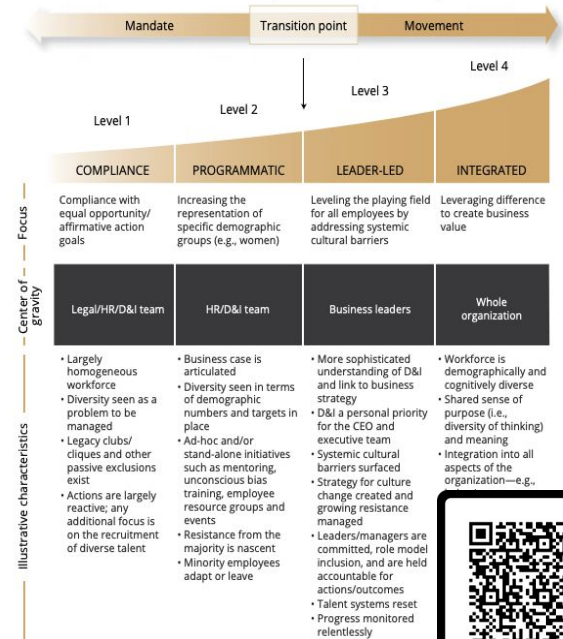
need to transform their cultures to become fully inclusive. While an overwhelming majority of organizations (71 percent) aspire to have an "inclusive" culture in the future, survey results have found that actual maturity levels are very low.<sup>48</sup>

What prevents the translation of these intentions into meaningful progress? Our experience

suggests that organizations frequently underestimate the depth of the change required, adopting a compliance-oriented or programmatic approach to diversity and inclusion.<sup>49</sup> For most organizations, change requires a culture reset.

This is no simple task. Cultural change is challenging irrespective of the objective, but it

FIGURE 8 | The Deloitte diversity and inclusion maturity model



# OpenSesame's Diversity, Equity, & Inclusion Progress Index Defined

DEI PROGRESS



**INACTIVE**



**REACTIVE**

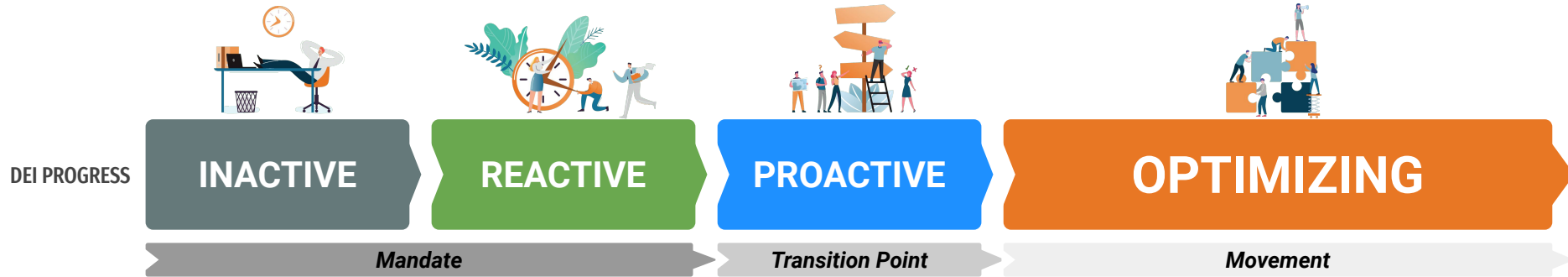


**PROACTIVE**



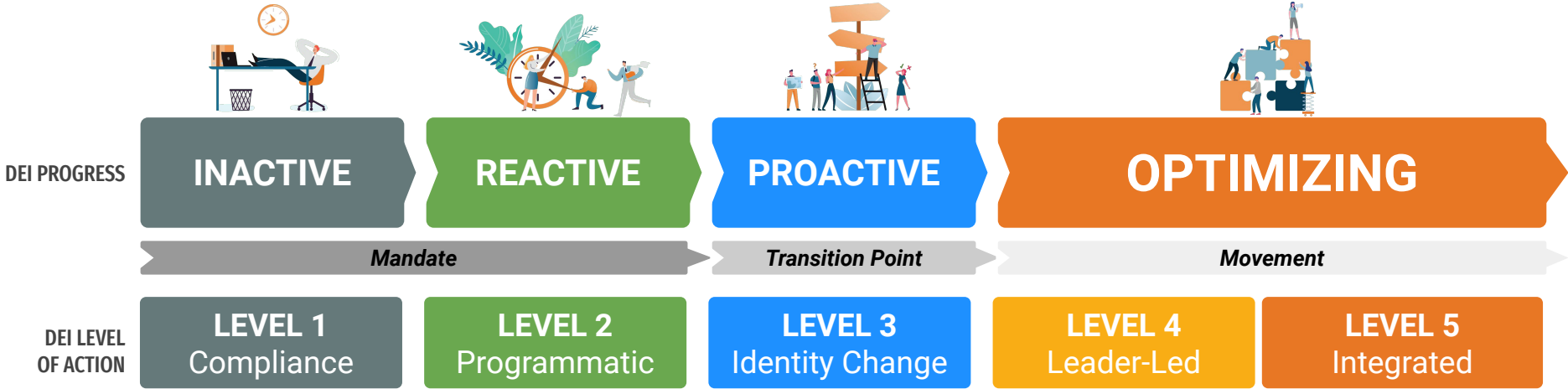
**OPTIMIZING**

# OpenSesame's Diversity, Equity, & Inclusion Progress Index Defined

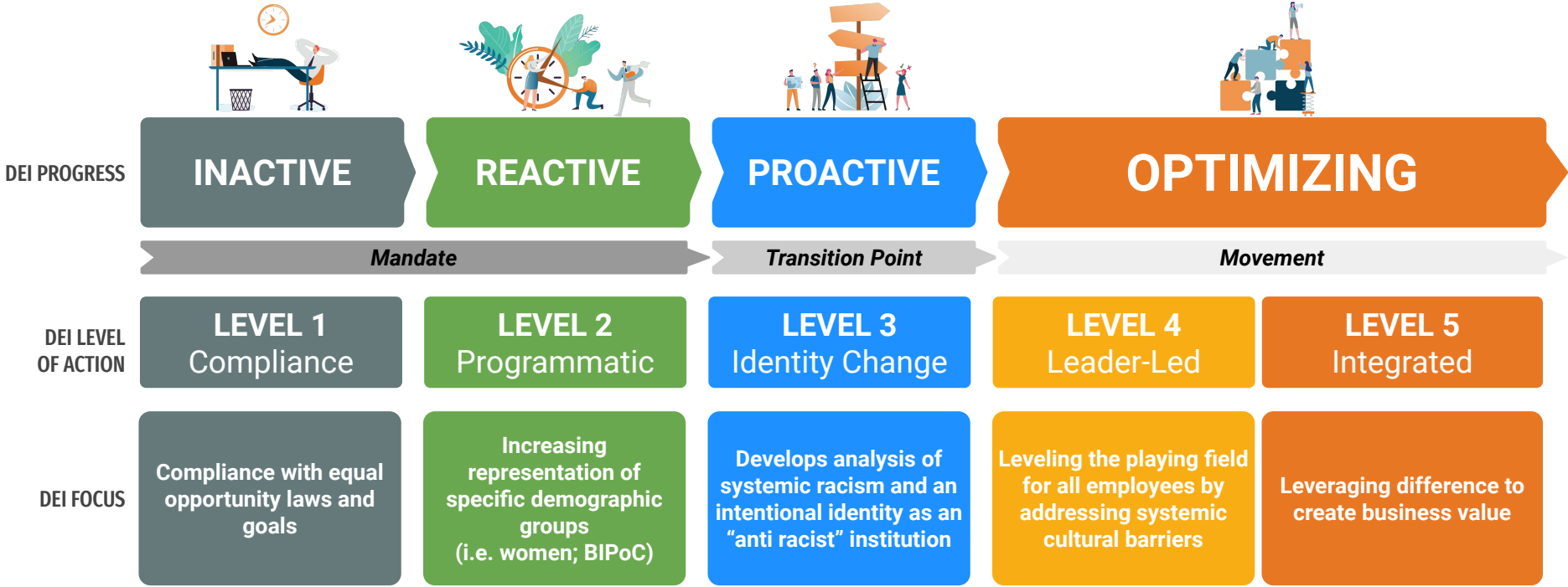




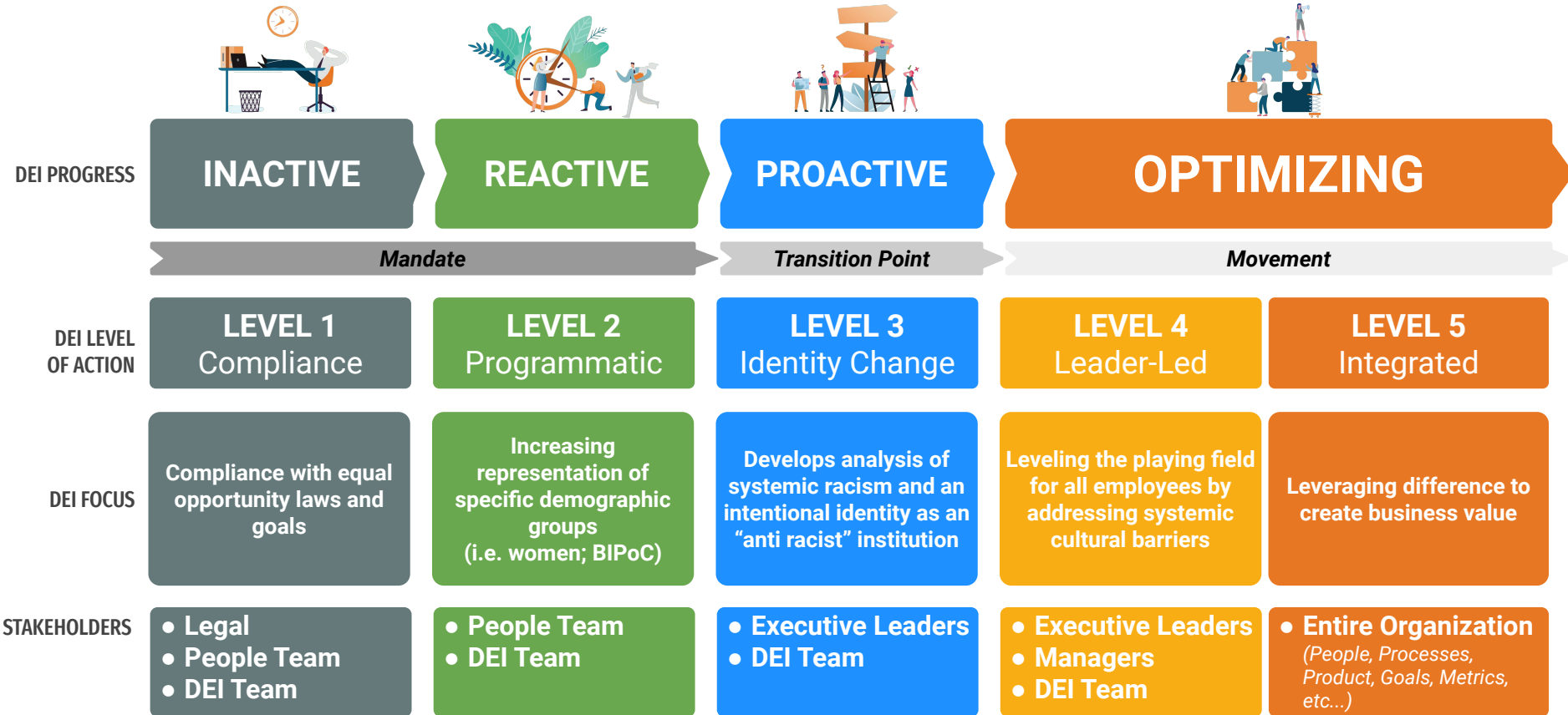
# OpenSesame's Diversity, Equity, & Inclusion Progress Index Defined



# OpenSesame's Diversity, Equity, & Inclusion Progress Index Defined



# OpenSesame's Diversity, Equity, & Inclusion Progress Index Defined



# How to Optimize Diversity, Equity & Inclusion (DEI)

A discovery of proven paths towards workplace diversity, equity, and inclusion optimization.

1. Institutionalization
2. DEI Vision
3. DEI Strategy
4. Learning Culture
5. Collaboration Culture
6. Results Culture
7. Talent Management
8. Performance Management
9. Equitable & Inclusive Culture
10. Marketplace and Community Impact



# How OpenSesame® can help



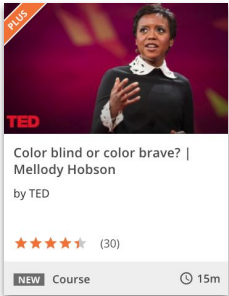
Hundreds of highly curated courses to drive every DEI training program.



Continuous course updates to keep pace with evolving training needs.



Curation services to help you choose courses to meet your DEI training goals.



**PLUS**

**TED**

Color blind or color brave? | Mellody Hobson  
by TED

★★★★★ (30)

**NEW** Course 15m

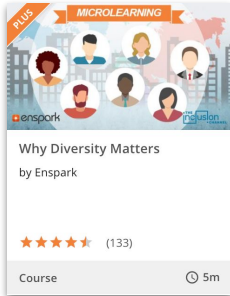


**PLUS**

Inclusive Leadership  
by Skill Boosters

★★★★★ (4)

Course 1h

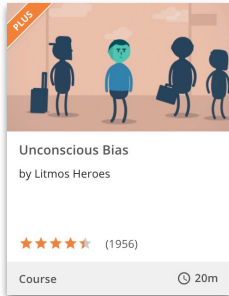


**PLUS** **MICROLEARNING**

Why Diversity Matters  
by Enspark

★★★★★ (133)

Course 5m

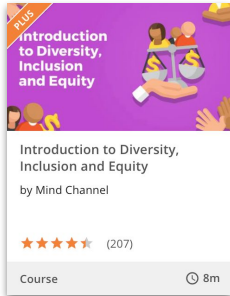


**PLUS**

Unconscious Bias  
by Litmos Heroes

★★★★★ (1956)

Course 20m



**PLUS**

Introduction to Diversity, Inclusion and Equity  
by Mind Channel

★★★★★ (207)

Course 8m

# Symmetra<sup>o</sup>



LGBTIQ Inclusion  
by Symmetra

NEW

🕒 15m



Customer Inclusion  
by Symmetra

NEW

🕒 10m



Building Psychological Safety  
by Symmetra

NEW

🕒 15m



Building a Diverse Organisation  
by Symmetra

NEW

🕒 15m



Everyday Sexism  
by Symmetra

NEW

🕒 15m



**Inclusion Habit Series**  
by Emberin

🕒 3h



**D&I Challenge: Generational Style Difference**  
by Emberin

🕒 10m



**D&I Challenge: Introvert vs Extrovert**  
by Emberin

🕒 10m



**Career IGNITE for Mentees**  
by Emberin

🕒 3h



**Career IGNITE for Mentors**  
by Emberin

🕒 3h



**Within Our Power: Preventing and Addressing Sexual Harassment Together**  
by SunShower Learning

NEW

🕒 1h



**Anyone Can Be An Ally: Speaking Up for an LGBTQ Inclusive Workplace.** Enhanced by SunShower Learning

🕒 16m



**Ouch! Your Silence Hurts: Enhanced Streaming**  
by SunShower Learning

🕒 13m



**Defeating Unconscious Bias: 5 Strategies**  
by SunShower Learning

★★★★☆ (45)

🕒 30m



**Inclusion in Action: 9 Skills for Communicating & Collaborating Across**  
by SunShower Learning

🕒 1h 15m





# HARVARD ManageMentor®



## In-Depth Skill Building

By leveraging concise content and world-class experts, Harvard ManageMentor delivers prescriptive learning programs that ensure consistent performance.



## Performance Support

Offering you just-in-time access to a wide variety of content, videos, podcasts, resources, and tools such as worksheets and step-by-step guides to solve problems and improve results.



## Teaching And Mentoring

Harvard ManageMentor prepares leaders to lead development discussions with their teams and others, providing opportunities to cascade learning throughout the organization.



## Collaborative Learning

Formalizing informal learning and facilitating to extend the reach of learning programs by enabling learning with and from others.



**Diversity**  
by Harvard Business Publishing

★★★★★ (1)

UPDATED

🕒 2h



**Global Collaboration**  
by Harvard Business Publishing

UPDATED

🕒 2h



**Leveraging Your Networks**  
by Harvard Business Publishing

UPDATED

🕒 2h



**Difficult Interactions**  
by Harvard Business Publishing

UPDATED

🕒 2h



**Coaching**  
by Harvard Business Publishing

★★★★★ (1)

UPDATED

🕒 2h

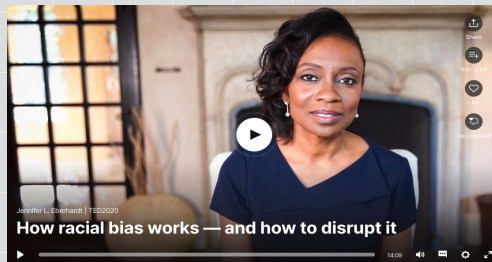
## CATEGORIES INCLUDE:

Leading Yourself • Leading Others • Leading the Business



# Examples Dimensions of human diversity

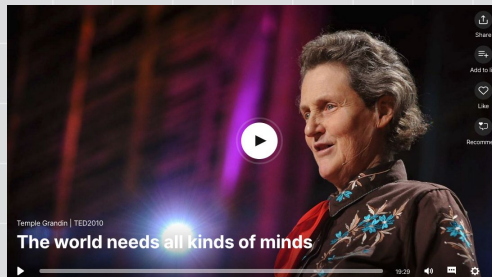
## Race, Ethnicity & Inclusion



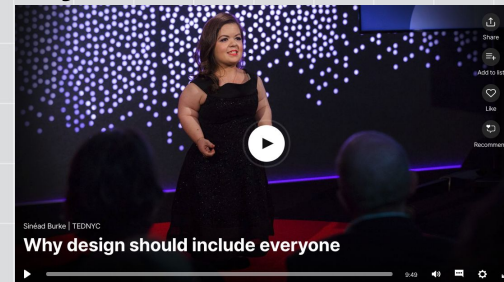
## Faith



## Neurodiversity



## Physical Differences



## Gender in the workplace



## LGBTQ+



## Styles & experience



# Curated Lists To Meet Your Immediate Needs



PLUS

Curated List • 21 courses

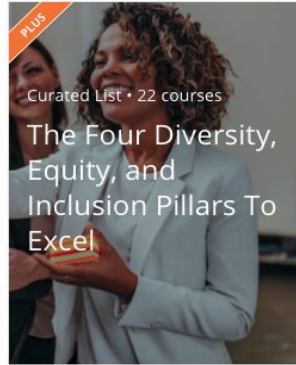
Unconscious Biases  
- Your Brain on  
Autopilot



PLUS

Curated List • 12 courses

Monthly Calendar of  
Diversity, Equity,  
and Inclusion Topics  
for Training Plans



PLUS

Curated List • 22 courses


The Four Diversity,  
Equity, and  
Inclusion Pillars To  
Excel



PLUS

Curated List • 27 courses

Six Month Diversity,  
Equity, & Inclusion  
Program for  
Frontline Employees



PLUS

Curated List • 24 courses

Book Insights  
"Blindspot: Hidden  
Biases of Good  
People"



PLUS

Curated List • 12 courses

Monthly Calendar of  
Diversity, Equity,  
and Inclusion Topics  
for Training Plans



PLUS

Curated List • 28 courses

Equity-Mindedness  
in the Workplace



PLUS

Curated List • 24 courses

Six Month Diversity,  
Equity, & Inclusion  
Program for Leaders

# DEI Toolkit Additional Resources

- Monthly DEI Courses
- DEI Book Insights and Courses
- Workforce Diversity Calendar
- DEI Terminology / Glossary
- DEI Expert Webinar Series
- Employee Resource Group Support
- ...and more at your request

## 2021 Workforce Diversity Calendar

Widely recognized observances celebrated around the world

Creating an inclusive workplace means taking note of the cultural, religious, and secular holidays and events that are important to your team. While you can't be an expert on every observance, increasing your awareness of holidays beyond your personal traditions goes a long way to making employees of all backgrounds feel welcome.

MONTH	DATE	GROUP, CULTURE, OR CAUSE RECOGNIZED
January	All Month	Poverty in America Awareness Month (U.S.)
January	1	Global Family Day / World Peace Day
January	4	World Braille Day
January	18	Martin Luther King Jr. Day (U.S.)
January	19	World Religion Day

# Curation Alignment Process with Machine Learning



**GATHER  
INPUT**



**AGGREGATE  
FEEDBACK**



**CURATE**



**IMPROVE**



# Thank you!

We are here to help you  
every step of the way



**Liza Wisner**

Senior Curator of Diversity, Equity, & Inclusion

OpenSesame

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# Additional Resources and Credits

LEARN: [Preview over 500 Diversity, Equity, and Inclusion Courses](#)

READ: [Why companies choose OpenSesame for Diversity, Equity, and Inclusion training](#)

WATCH: [Why the Most Common Diversity Programs Don't Work](#)

READ: [Diversity Training Isn't Working. Why Not?](#)

READ: [Coursica offers a flexible way to learn critical on-the-job-skills to students delaying higher education due to the pandemic](#)

WATCH: [DEI Panel: The real impact of DE&I](#)

READ: [The History of Diversity Training and It's Pioneers](#)

READ: [Google's Guide to Team Effectiveness: Code-named Project Aristotle](#)

READ: [DEI + EI: Why Diversity, Equity, and Inclusion Would Benefit from Emotional Intelligence](#)