WEBINAR

AI For Law Firms

November 2026



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Agenda

Introduction

AI For Law Firms Session: Practice Management

- Why most AI adoption fails
- Six-role architecture for sustainable implementation
- Four high-ROI workflows
- AI Roadmap

Q&A and Next Steps

- Please use the Q&A section to ask any questions you may have.
  Session will be recorded and shared after the meeting to all attendees.

⚠️ The Problem

You don't need more AI tools.

You need someone accountable for making them work.

The Five Roles: AI-Enabled Ownership

One leader, five specialists, working together so AI delivers real results. Click any role to see how it helps your business.

AI DIRECTOR

Your AI strategist, leading the whole team.

AI AGENT DEVELOPER

- **Intake** — Builds 24/7 answering and booking agents
- **Document Management** — Builds document collection agents
- **Drafting** — Builds agents that draft emails and letters
- **Agent Development** — Builds, tests and tunes every agent

AI IMPLEMENTATION SPECIALIST

- **Operations Management** — Implements AI in daily workflows
- **Intake** — Trains the front line on 24/7 answering
- **Client Retention** — Implements follow-up routines
- **Summaries & Reports** — Writes SOPs and tracks adoption

AI SYSTEMS ADMINISTRATOR

- **CRM Integration** — Monitors CRM syncs and access
- **Payment Processing** — Keeps payment connections running
- **Operations Management** — Keeps systems up 24/7, with backups
- **Summaries & Reports** — Reports uptime and incidents

AI COMPLIANCE & GOVERNANCE MANAGER

- **CRM Integration** — Protects customer data in your CRM
- **Document Management** — Keeps the AI policy and risk register
- **Drafting** — Keeps the AI policy and risk go out
- **Client Retention** — Sets consent rules for AI contact

AI FORWARD DEPLOYED ENGINEER

- **Document Management** — Custom-builds links between document systems
- **Payment Processing** — Custom-builds billing workflows
- **Marketing & Social Media** — Custom-builds marketing attribution
- **ROI Tracking** — Custom-builds cross-system dashboards

The Implementation Gap

What Firms Have

- Specialized AI tools
- Integration platforms
- Data & workflows



GAP

What Firms Are Missing

- Clear ownership
- Implementation process
- Training & adoption
- Governance framework
- Accountability for Outcomes
- Sustained Commitment

WHAT'S IN IT FOR YOU?

Where AI Delivers Immediate ROI in Legal



💼 Your Roadmap

MONTH 1

Identify The Need

- Identify the problem
- Get your data
- Determine feasibility

MONTH 2

Identify The Tool Qualified

- Draft AI policy
- Identify implementation lead
- Plan pilot

MONTH 3

Implementation of The Tool and Training

- Build solution
- Train team
- Measure outcomes

MONTH 4

Optimization

- Full rollout
- Track KPIs
- Plan next workflow



Join waitlist for 1-1 consultation with Hamid

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