



#### Evaluating Executive Performance: The Good, the Bad, and the Ugly

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### Setting the Stage





## Proving the Point





## Addressing the New Challenge





## Defining the Blueprint





# Building the Metric; Designing the Process





## Changing the Culture





### Lessons Learned

- Defining what to do is as important as how to do it
- SMART goals are sometimes anything but
- What should be rated can't always be rated
- Once a priority not always a priority
- A small shift in process, a huge shift in thought









#### Thank you!

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