



# The Challenges of Scaling Leadership Training

April 2024

# Welcome!

We will begin the presentation shortly.



RESPOND IN THE  
CHAT

We know a lot about what keeps CEOs up at night but

...

**What keeps YOU up at night**

in relation to scaling leadership training?

# Today's Presenters



**Mary Abraham**  
*Senior Director of Programs &  
Products*  
Center for Creative Leadership



**Stephanie Trovas**  
*Global Director of Product  
Development*  
Center for Creative Leadership

# About CCL

CCL is a top-ranked, **global, nonprofit provider of leadership development** and a pioneer in the field of **global leadership research**. We know from experience how transformative remarkable leaders really can be.

Over the past 50+ years, we've worked with organizations of all sizes from around the world, including more than **2/3 of the Fortune 1000**. Our **hands-on development solutions** are evidence-based and steeped in our work with hundreds of thousands of **leaders at all levels**.



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# Definition of Scale

## MANY DEFINITIONS ...

Business	Leadership Development	Alternative
<ul style="list-style-type: none"><li>To set the stage to support growth and expansion in a proportional and profitable way<sup>1</sup></li></ul>	<ul style="list-style-type: none"><li>“The optimal way to create new capabilities across the enterprise, and to communicate to every member of your organization that they are valued and supported.”<sup>2</sup></li><li>“...about achieving organizational impact across a large volume of people with speed”<sup>3</sup></li></ul>	<ul style="list-style-type: none"><li>To climb up or reach, to surmount<sup>4</sup></li></ul>

1 Cheng, H. (2023). [What Does Scaling Mean In Terms Of Business And How To Do It. Freedom to Ascend.](#)

2 Abraham, M., Howard, J. & Smith, M. (2023). [Future-Proof Your Organization by Scaling Leadership Development.](#) Center for Creative Leadership.

3 Lewis, A. (2023). [Six Ways to Scale Corporate Leadership Development Quickly for Strategic Advantage.](#) Harvard Business Publishing.

4 "Scale". (2024). In Merriam-Webster Dictionary. <https://www.merriam-webster.com/dictionary/scale>

# Why Is Scaling Leadership Training Important?

## HOW DO WE MAKE THE CASE WHEN BUILDING A BETTER WORKPLACE CULTURE?

- Tie your business drivers to **talent development**
  1. Engagement
  2. Retention
  3. Recruitment
- Make leadership training **accessible** to everyone

### Engagement

- **60%** improvement in engagement and ability to develop others
- **21%** improvement in profitability with higher employee engagement

### Retention

- **81%** better prepared for challenge
- **86%** saw improvements in leadership effectiveness
- Studies show strong link between organization commitment and willingness to stay

### Recruitment

- **77%** place a high value on gaining new skills



# What Are The Biggest Challenges In Scaling?

- Develop **strategy and plan** for success
- Create the **environment** to learn and thrive
- **Execute** your strategy
- **Measure and adjust**





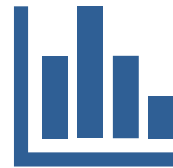


RESPOND TO  
THE POLL

Which of these  
challenges is **most  
difficult** in your  
organization?

# Challenge 1: Strategy & Planning

**HOW DO I DEFINE A SYSTEMS APPROACH FOR DEVELOPING MY LEADERS THAT MOVES THE BUSINESS FORWARD?**



Success	The Data Side	The Human Side
<ul style="list-style-type: none"><li>• Define what success looks like</li></ul>	<ul style="list-style-type: none"><li>• Tie leadership training to most important HR business drivers</li><li>• Use data to influence and drive decision making for the business</li></ul>	<ul style="list-style-type: none"><li>• Evaluate your current culture and behavior shifts needed</li><li>• Ensure senior leader buy in and sponsorship</li><li>• Assess your talent</li></ul>

# Challenge 2: Creating The Environment

**WHAT ARE THE CONDITIONS NEEDED TO CREATE A WORKPLACE CULTURE WHERE PEOPLE WILL THRIVE?**

- Access to **world-class** quality **leadership training**
- Leverage your **learning ecosystem**
- Take an **inclusive approach**
- Creating a **safe environment** to learn and make mistakes



RESPOND IN THE  
CHAT

How is your  
organization leveraging  
**GenAI tools?**

# Challenge 3: Flawless Execution

**HOW DO YOU IMPLEMENT YOUR STRATEGY AND PLAN TO ACHIEVE SUCCESS?**

- **Prioritize** your initiatives
- Ensure you have the **talent and tools** for a smooth rollout
- **Market internally** to your learners
- Embed the **new behaviors** into the business and culture

# Challenge 4: Measure & Adjust

**ARE YOU MEETING YOUR OBJECTIVES? WHAT IS THE IMPACT?**

- Tie to **HR business drivers**
- Use data for **storytelling**
- **Start small** and adjust
- Include a variety of **measurement tools** throughout the process
- **Celebrate** success!

# We've Reached the **SUMMIT!**



**What's one key takeaway or insight?**





Please submit your  
questions in the  
**Chat.**

# How To Get In Touch

We love to hear from you! Please feel free to **request follow-up from CCL** in the Chat and we will be in touch. You can also **complete the contact us form** linked in the Chat.

**JOIN US AT ATD24**

New Orleans, LA  
May 19-22, 2024

