



# What Are Employers Looking For? Certification Matters!



*Elevating the Talent Development Profession*

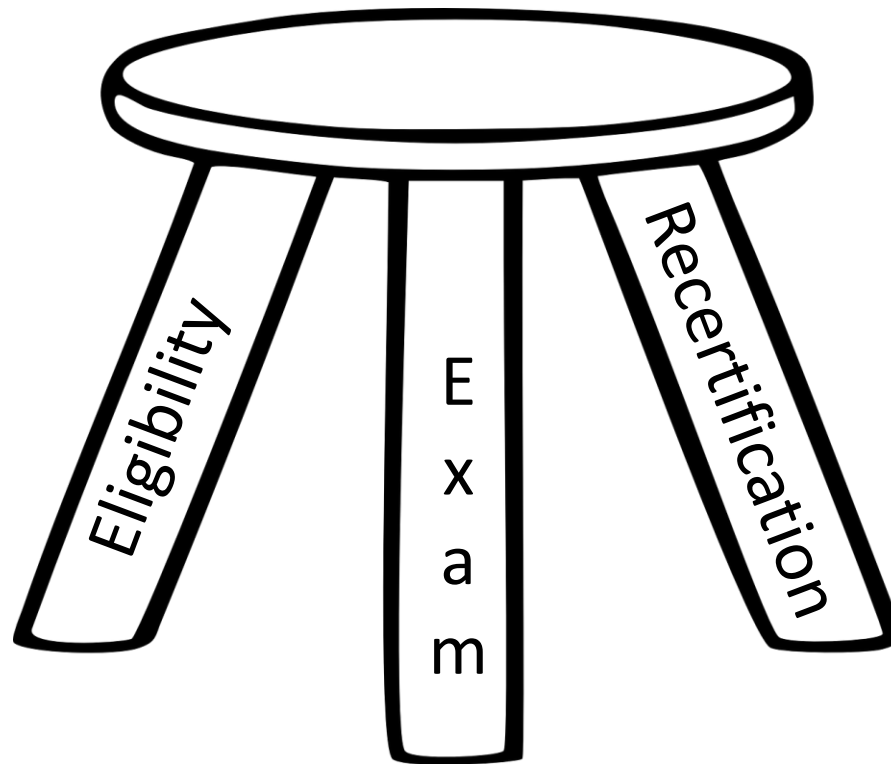


# Today's Agenda

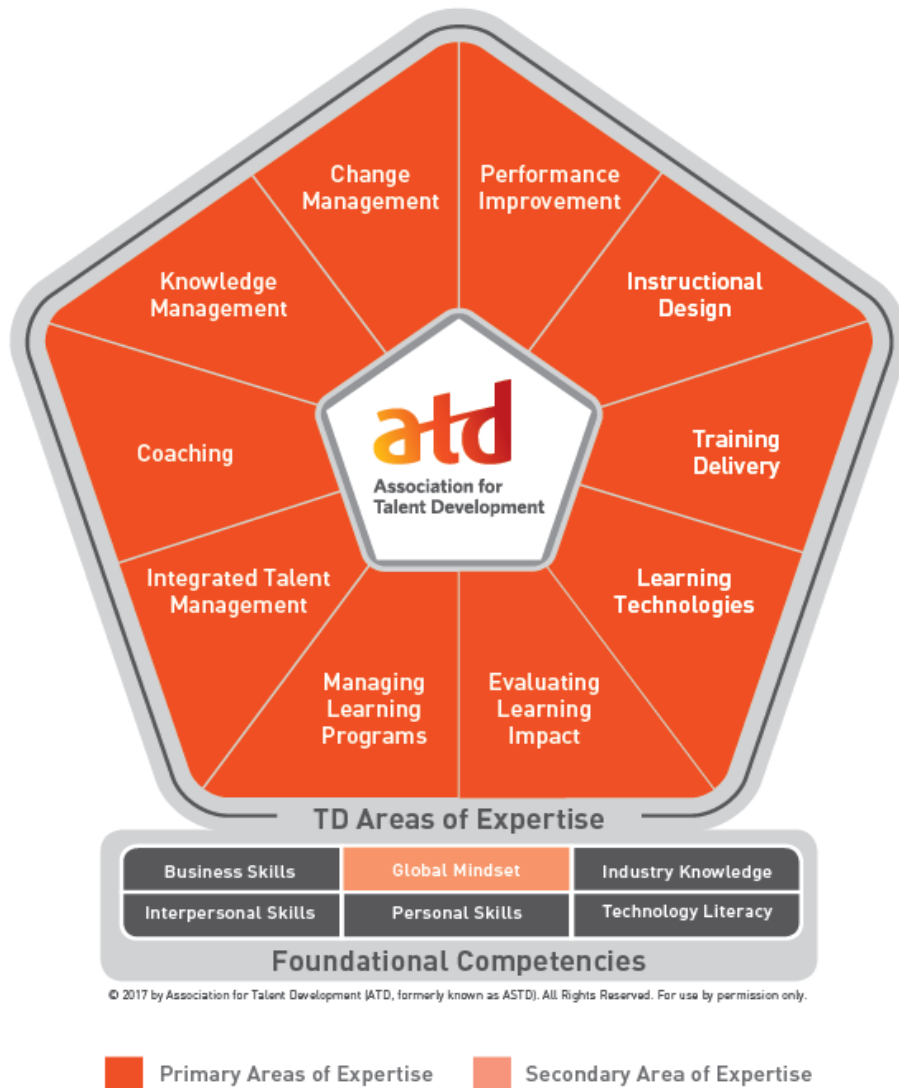
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- Certification Basics
- What are employers looking for?
- Skills that are lacking
- Value of certification
- Company support & recognition
- Building a business case
- Advice for certification candidates
- Q&A

# Understanding Certification: 3 Legs of the Certification Stool



# The ATD Competency Model



- defines the latest competencies needed for success across the entire TD industry.
- provides a professional development roadmap for TD leaders and practitioners.
- provides the opportunity to align individual and organizational goals against an industry standard backed by research and forward-thinking

ATD CI credentials are based on the ATD Competency Model  
[www.td.org/compmodel](http://www.td.org/compmodel)

# ATD Credentials



The Associate Professional in Talent Development (APTD) is for talent development professionals who are in the early part of their careers or whose roles and aspirations are focused on a few areas of expertise.

- 50% of your time in talent development activities
- At least 3 years of experience
- 3 primary areas of expertise: Instructional Design, Training Delivery, Learning Technologies
- One Knowledge Exam



The Certified Professional in Learning and Performance (CPLP) is for talent development professionals with significant knowledge and experience who want to distinguish themselves in the field.

- 100% of your time in talent development activities
- 5+ years of related education/experience
- 10 areas of expertise: Instructional Design, Training Delivery, Learning Technologies, Evaluating Learning, Managing Learning Programs, Talent Management, Coaching, Knowledge Management, Change Management, Performance Improvement
- 2 exams – Knowledge & Skills Application Exam

# Meet Our Panelists

- Richard Cordrey
- Joe Dusing
- Cathy Schaefer



# What are Employers Looking For?

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- Business acumen & leadership
- Curiosity, critical thinking, self awareness
- Variety of skill sets
- Knowledge & ability to put into practice
  - Needs assessment
  - Evaluation
  - Knowledge management
  - ISD
  - Facilitation



# What's Missing?

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- Blend of business and L&D skills
- Understand the business
- Link TD to business outcomes
- Accidental trainers
- Multi-skilled
- Flexibility & adaptability
- Prefer certification





# Value to Organization

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Baseline of  
knowledge

Validation of  
methods

Credibility &  
awareness

Professionalism  
of team

Ability to meet  
varied needs

# Value to Individuals

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Reignited self-  
development

Evidence of  
knowledge

Filled skill  
gaps

Built  
confidence

Improved  
marketability

# Company Support & Recognition

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- Opportunity to grow internal team
- Build consistency & common language
- Commitment to future development
- Fill knowledge gaps
- Provide financial support
- Special projects for recertification
- Study and prepare together

# Building a Business Case

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- Focus on organizational strategy
- TD → vision
- Knowledge & skills → objectives
- Areas of expertise most valued
- Link to current projects & needs
- Long term development plans
- Recruitment tool

# Should I Pursue a Certification?

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- Does it support your goals?
- Are you interested in the content?
- Demonstrates level of rigor
- Commitment to your professional development
- Consider investing in yourself



## Questions for Panelists?

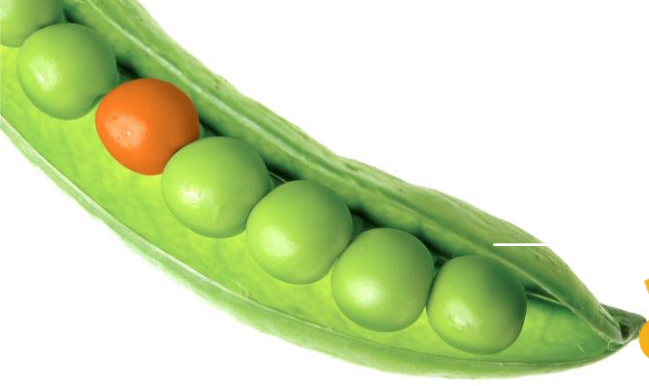
- Please chat out your questions
- Indicate if it is intended for a specific person



# Competency Model Changes

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- Competency model updates this year
- Changes will be announced in early 2020
- Exams in 2019 and first half 2020 will not be affected by the changes
- Exams for new model expected mid-2020



ASSOCIATE  
PROFESSIONAL  
IN TALENT  
DEVELOPMENT  
ATD CERTIFICATION  
INSTITUTE



<b>Eligibility</b>	Minimum 3 years of at least 50% experience in TD	Minimum 5 years of full-time experience in TD
<b>AOEs Covered</b>	3 primary AOEs	All 10 AOEs
<b>Type of Exam</b>	Primarily Knowledge	Knowledge & Skills
<b>Certification Process</b>	1 Knowledge Exam	1 Knowledge Exam + 1 Skills Application Exam
<b>Recertification</b>	Every 3 years / 40 credits	Every 3 years / 60 credits
<b>Cost</b>	\$400 ATD Member \$600 Non-member	\$900 ATD Member \$1250 Non-member



# Pros and Cons

<b>APTD</b>	<b>CPLP</b>
<b>Considerations</b>	<b>Considerations</b>
One exam	Two exams
Narrower range of topics covered	Wide range of topics covered
Less well known	Better recognized
Requires less experience (3 years)	Requires more experience (5 years)
Experience can be part time	Experience must be full time
Less time to achieve	Takes longer to achieve
Less expensive	More expensive
Better for focused roles	Better for management or senior roles
Can build on to pursue CPLP later	Is top credential in the field



# CPLP Exams

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<b>Knowledge Exam Registration Deadline</b>	<b>2019 &amp; Early 2020* Testing Windows</b>
November 6, 2019	December 4-20, 2019
December 8, 2019	January 8-29, 2020
February 4, 2020	March 4-25, 2020
April 6, 2020	May 6-27, 2020

<b>Skills Application Exam Registration Deadline</b>	<b>2019 &amp; Early 2020* Testing Windows</b>
September 25, 2019	November 6-26, 2019
January 5, 2020	February 5-26, 2020
March 1, 2020	April 1-22, 2020
May 3, 2020	June 3-24, 2020

\*Registration for 2020 windows not yet open

# APTD Exams

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APTD Exam Registration Deadline	2019 & Early 2020* Testing Windows
November 29, 2019	November 6- December 20, 2019
January 5, 2020	February 5-26, 2020
March 1, 2020	April 1-22, 2020
May 3, 2020	June 3-24, 2020

\*Registration for 2020 windows not yet open

# Resources

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- [Active candidates page](#)
- Practice Test: [www.td.org/skilltracker](http://www.td.org/skilltracker)
- APTD: [www.linkedin.com/groups/8660635](http://www.linkedin.com/groups/8660635)
- CPLP: [www.linkedin.com/groups/8664160](http://www.linkedin.com/groups/8664160)
- ATD Learning System
  - [APTD Edition](#)
  - [CPLP Edition](#)

# What Next?

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## APTD or CPLP Handbook

- Policies governing the program
- Schedules and fees
- What to expect at the test center
- Content outline of the exam(s)

## Download a copy of the Handbook

APTD: <https://www.td.org/aptd>

CPLP: <https://www.td.org/cplp>





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[www.td.org/certification](http://www.td.org/certification)